

Volga  Dnepr
www.volga-dnepr.com

Volga  Dnepr

 AIRBRIDGECARGO

 ATRAN

Strategic Partners:

 CARGOLOGICAIR

 CARGOLOGICGERMANY

At the heart of unique logistics.

www.volga-dnepr.com



Volga-Dnepr Group in The Air Cargo Industry



VOLGA-DNEPR GROUP CARRIERS

- Volga-Dnepr Airlines
- AirBridgeCargo Airlines
- ATRAN Airlines

OUR PARTNER AIRLINES

- CargoLogicAir
- CargoLogicGermany

KEY VOLGA-DNEPR GROUP ADVANTAGES

- Diverse fleet of unique ramp freighters An-124-100/150, IL-76TD-90VD, and non-ramp B747-400ERF/-8F, B737F aircraft
- Vast expertise and experience in logistics solutions for various industries
- Dedicated products for specialty cargo to meet the emerging demands of particular customers

GOLD STANDARD



in a wide range of transportations

RANKED 1ST



among Russian airlines both in terms of cargo carried and cargo turnover

RANKED 14TH



among major airfreight carriers of the world in terms of its FTK performed



> 1,200

airports in 190 countries served by the Group's airlines



> 600,000

tones of cargo carried annually



>300

Scheduled all-cargo flights per week



>40

Scheduled destinations in the US, Europe and Asia



Volga-Dnepr Group Structure



Group management: Moscow

Scheduled Cargo Operations

Delivered by **AirBridgeCargo Airlines** and **ATRAN Airlines** onboard Boeing 747, 777 and 737 freighters between Russia, Asia, the Middle East, Europe and North America covering more than 40 destinations worldwide, with all flights operated into international cargo hubs

Charter Cargo Operations

Delivered by **Volga-Dnepr Airlines**, **AirBridgeCargo Airlines**, **ATRAN Airlines** onboard An-124-100/150, IL-76TD-90VD, Boeing 400ERF/8F, 777F and 737-400SF/800BCF

Strategic Partners

Access to network and fleet of strategic partners, **CargoLogicAir** (2x 747-400ERF) and **CargoLogic Germany** (3x 737-400BCF)

Ancillary businesses



Aircraft maintenance:

VD Technics / VD Gulf / AMTES

Logistics services:

Engineering Logistic Center

Trucking:

Volga-Trucks Division

Aviation insurance:

NIC Insurance Company

40 aircraft | >\$2bn turnover | 4,000+ staff | worldwide operations | 30 years of expertise

1990

Volga-Dnepr Airlines (An-124s) founded

2000

Subsidiaries opened in Houston and London

2004

AirBridgeCargo founded (1x B747-200F) flying LUX-SVO-PEK/PVG

2010

AirBridgeCargo fleet reaches 10x B747F

2011

ATRAN joins the Volga-Dnepr Group

2017

Consolidation of Group Management – emphasis on verticals across business lines



Strategy

- ICAG management through Monocompany with single sales center based on Cargo Supermarket concept
- TOP-marketing and direct strategic partnerships with key shippers as life-saving knowledge exchange tool
- Recruitment of professionals and development of stress- and crisis-resistant staff to guarantee high-quality services
- Dedicated solutions for healthcare, high tech and e-commerce industries with fast response to current demands
- Digital transformation: enhance in-house e-services, including booking, as well as facilitate online bookings through partners' platforms (Cargo.one, WebCargo)

Focus on industries



Healthcare

- Clean service
- Transit time
- Temperature regime



E-commerce

- Transit time
- IT integration
- Long-term relationship



Hi-tech

- Transit time
- Safety
- Security



Foodstuff

- Transit time
- Temperature regime
- Route network

Services



SCO

- Scheduled Cargo Operations
- Regularity
- Punctuality



CCO

- Charter Cargo Operations
- Dedicated
- Individualized



LCCO

- Regular Charter Cargo Operations
- Long-Term Charter Programs
- Both Regular and dedicated



ACMI

- ACMI Programs
- Effective airworthiness Management
- Crew availability



ELC

- Engineering Logistics Center
- Engineering solutions
- Trucking
- IT solutions and support

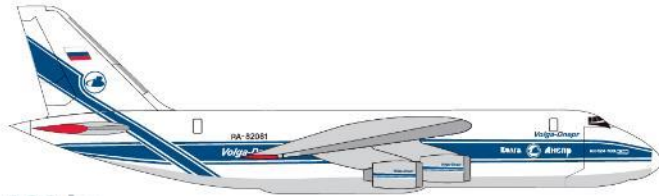


Diversified fleet of freighters to meet logistics challenges

RAMP FREIGHTERS

AN-124-100/150

Payload: 120,000/150,000 kg



IL-76TD-90VD

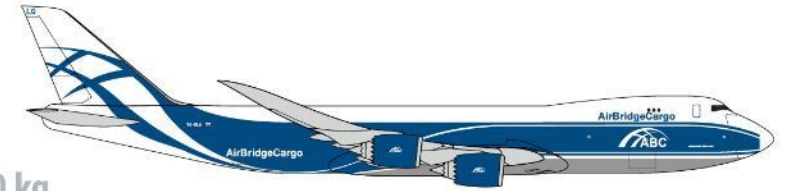
Payload: 50,000 kg



NON-RAMP FREIGHTERS

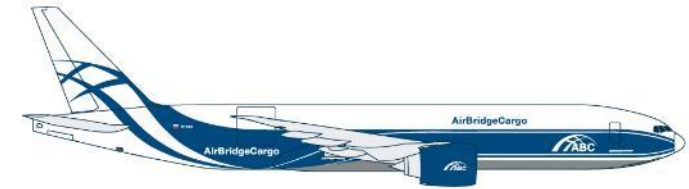
Boeing 747-8F/400ERF

Payload: 139,000/128,500 kg



Boeing 777F

Payload: 102,010 kg




Boeing 737F

Payload: 23,950 kg



 17x B747-400ERF/-8F
1x B777F

 10x An-124-100
2x An-124-150
5x IL-76TD-90VD

 3x B737-400SF
2x B737-800BCF



 2x B747-400ERF



 3x 737-400BCF



Volga-Dnepr Group Expertise

Volga  Dnepr

Qualified and certified team of logistics practitioners for transportation of general and special cargo

- Customized logistics solutions for transportation of general and special cargo (temperature- and time-sensitive, dangerous goods, live animals, oversized and heavy, fresh and others)
- IATA and IOSA certified, full compliance with all international/internal safety guidelines and quality standards (Cargo IQ)
- 30+ years of experience in air cargo industry – expertise, knowledge and qualified personnel
- ‘One-stop-shop’ experience under ‘Cargo Supermarket’ concept with access to the Group fleet, united sales&marketing center and logistics expertise
- Over 30 online airfreight destinations with effective connectivity options through hub in Moscow and 48-hour delivery time
- Logistics solutions, complemented by extensive network of the Group interline partners and trucking companies worldwide
- Member of Cool Chain Association, IATA CEIV (pharma) and QEP certified
- Dedicated solutions for various industries: healthcare, high tech, e-commerce, aerospace, Oil and Gas, and others.





Marketing Route Network



-  Scheduled flights operated by AirBridgeCargo
-  Scheduled flights and charter programmes operated by ATRAN
-  Offices of Volga-Dnepr with local teams to organize charter flights to **any origin/destination possible**
-  Scheduled flights and charter programmes operated by CargoLogicAir, strategic partner

Volga-Dnepr Group has been expanding its network to meet the needs of its customers worldwide. Today, under **Cargo Supermarket** concept with one-stop-shop options the customers have access not only to the **whole freighter fleet** of Volga-Dnepr Group but also to network of other carriers within the Group and **strategic partners**.



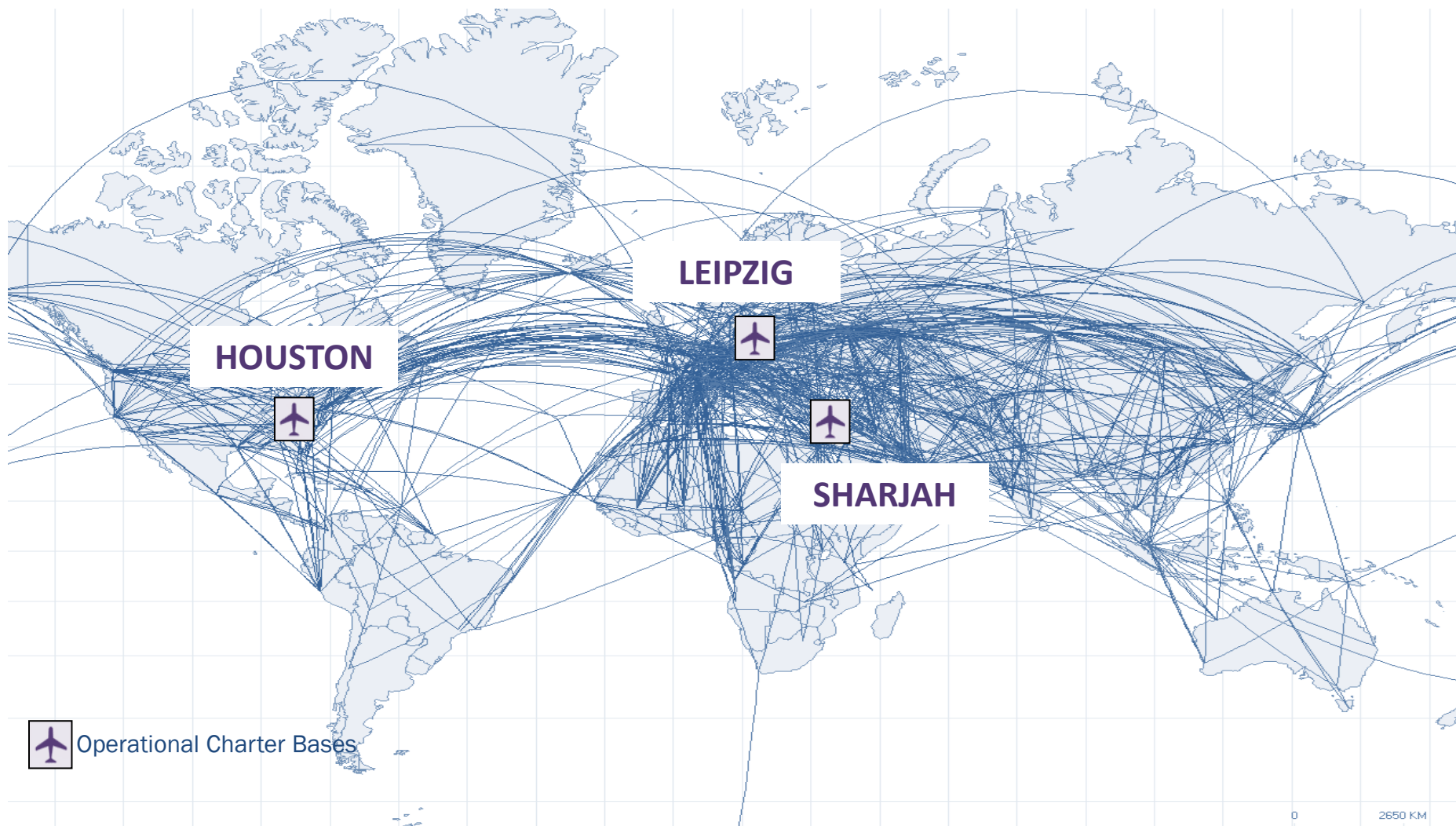
- Professional consultation
- Technical inspection of cargo and preparation for shipping
- Design and manufacture of special frames to enable loading and transportation of the cargo
- Packaging advice and support to ensure the integrity of the cargo throughout the transportation process
- Obtaining of all necessary permits
- Unique transportation solutions for over 30+ years
- Special loading/unloading equipment
- Sourcing of third-party cargo aircraft if required to minimize costs for customers
- Assistance with customs clearance and insurance
- Provision of ground equipment at airports
- Cargo delivery by road / rail / sea / air





Charter Cargo Operations – Truly Global

Volga  Dnepr



- Unique technical features for non-standard, outsize and heavy cargo transportation
- A truly global scope using the world's most diverse cargo fleet.
- A globally recognized partner for Aid & Relief Cargo

With 30 years of aircraft operations, Volga-Dnepr Group has a full charter history of reaching not only the world's most important economic hubs, but also some of the world's most remote destinations



Scheduled Cargo Operations – expertise

Volga  Dnepr

- Global network coverage – over 30 online destinations + strategic and interline agreements in place
- Fleet commonality of Boeing 747 freighters
- Expertise in transportation of special cargo – temperature- and time-sensitive goods, dangerous goods (including CAO), live animals, oversized and heavy, e-commerce and others with dedicated teams
- High quality standards – IATA CEIV, IOSA, Cargo iQ, QEP, etc
- Over 1,100 logistics practitioners worldwide with regional understanding but global vision
- Enhanced customer journey experience through user-friendly e-services on the website, through MobApp, dedicated auto schedule notifications, and booking options through partners' platforms – cargo.one, WebCargo
- Logistics solutions, complemented by extensive network of ABC interline partners and trucking companies worldwide





Volga-Dnepr has been covering trucking delivery since 1994 through independent Volga-Trucks company. Its extensive network, fleet of vehicles and experienced personnel enable the company to offer its customers tailor-made multi-modal logistics solutions.

Volga-Trucks specializes in road feeder services across Russia, the CIS, the EU, including to major airports using specialized transport solutions.

Reliable Fleet



We offer:

- GPS monitoring
- Video upon request
- IT solution to control the temperature of the cargo
- Access to major airports - SVO/VKO/DME

Types of goods

- Dangerous goods
- Temperature-sensitive goods (from- 20C to +20C)
- Outsize cargo
- Shipments requiring special loading procedures
- Transportation of customs cargo

COMMUNICATION

Sales Offices

CARGO DETAILS

- Dimensions
- Type of cargo (ADR, temperature-sensitive, outsize, etc.)
- Estimated time of cargo Arrival

Contacts

- E-mail: vtrucks@volga-dnepr.com
- Tel: +7 (8422) 59-01-74
- Website: <http://www.vd-auto.ru/>

Reply to inquiry by Volga-Trucks

PROPOSALS

- Vehicle type required for planned cargo
- Cargo transportation costs (if not available in our price list)
- Confirmation of vehicle reservation for planned cargo on planned date
- List of required documents



Internal documents and policies of Volga-Dnepr Group

Code of business ethics

set of rules outlining the social norms, rules and responsibilities of the Company and employees

Anti-corruption policy

sets forth the Company's to uphold the highest ethical standards of transparent and fair business practices, and to continuously improve corporate culture and responsibility

Gift-giving and Hospitality policy

governs the permitted value of any gifts accepting by and giving by the Company's employees

Ethics Office main processes

Continuous trainings

obligatory for all VD Group employees, covering the Company's' ethical norms and values (held on-line and off-line)

Audit

of compliance with ethical norms in VD Group business units

Internal investigations

into reports on Hot Lone / ethical violations

Compliance Due Diligence

of business partners, including comparison of values

Raising the employee's awareness

of business ethics and anti-corruption matters through regular newsletters, reports and reviews



In 2020 the world faced unprecedented challenge – COVID-19 pandemic which ‘tested’ the air cargo industry. ABC, together with Volga-Dnepr Group has been able to respond to the challenge and guaranteed:

CLEAN CREW

PPE & Regular COVID-19 testings

Regular medical checks

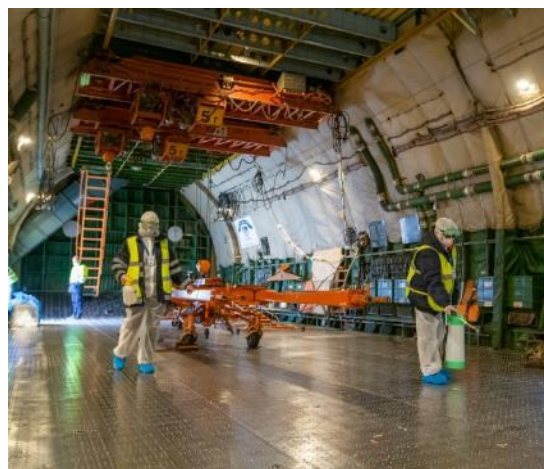
Special biosafety measures (airport corridors, separate hotel accommodations & meals)



CLEAN AIRCRAFT

Disinfection of cargo cabin

Clean Charter – safe transportation



CLEAN CARGO HANDLING

Disinfection of cargo

Constant communication with the World Health Organization, Rospotrebnadzor and other entities



Over **25,000** of COVID-19 related cargo shipped for the first 6 months of 2020



Over **300** charter flights + countless number of delivery options through scheduled flights worldwide



Quick response and agility through constant communications with **ULD suppliers. Pharma manufacturers and customers**



Thank you

